PRESS RELEASE

THE BOARD OF DIRECTORS APPROVES THE CONSOLIDATED HALF-YEAR FINANCIAL REPORT AS OF 30 JUNE 2018

EBITDA (+ 57.2%), EBIT (+ 54.4%) and GROUP PROFIT (+ 77.6%) REPORTED STRONG GROWTH

Milan, 26 September 2018

Consolidated economic/financial results as of 30 June 2018:

figures in Mil €	June, 30 2018	June, 30 2017	Change 18-17	Change %	BP
Revenues	18,3	13,2	5,1	38,4%	32,7
EBITDA	3,0	1,9	1,1	57,2%	6,2
EBIT	2,6	1,7	0,9	54,4%	4,6
Net profit	1,9	1,1	0,8	77,6%	3,1

figures in Mil €	June, 30 2018	June, 30 2017	Change 18-17	Change %	
NFP (Cash)	3,4	(1,9)	5,3	-281,9%	(1,8)
Short Term NFP (Cash)	(2,6)	(3,3)	0,7	-21,3%	
Portfolio Duration (in years)	*2,6*	*3,3*			

A summary comparison between 30 June 2018 and 30 June 2017 is provided below:

- REVENUES of € 18.3 million, an increase of € 5.1 million (+ 38.4%);
- EBITDA of € 3.0 million, an increase of € 1.1 million (+ 57.2%);
- EBIT of € 2.6 million, an increase of € 0.9 million (+ 54.4%);
- NET PROFIT equal to € 1.9 million, an increase of € 0.8 million (+ 77.6%);
- NFP equal to € 3.4 million, up by € 5.3 million compared to 31 December 2017, primarily due to the credit line of € 4.5 million linked to the acquisition of the PackandFly Group;

- Weighted average duration of the contracts portfolio: 2.6 years

The results of the first half of the year do not include the licenses relative to Rio de Janerio (Brazil), Lima (Peru), Cebu-Mactan (Philippines) and Vladivostok (Russia) which have been operational since the second half of the year.

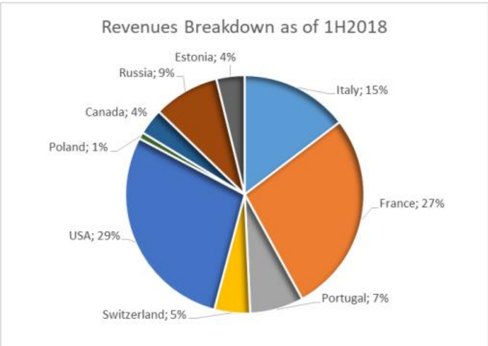
Following the approval of the 2018 Half Year Report, the company believes that it will be capable of closing this year with an improvement in economic and financial data compared to the estimates released in the Industrial Plan approved in June 2017 and updated in June 2018

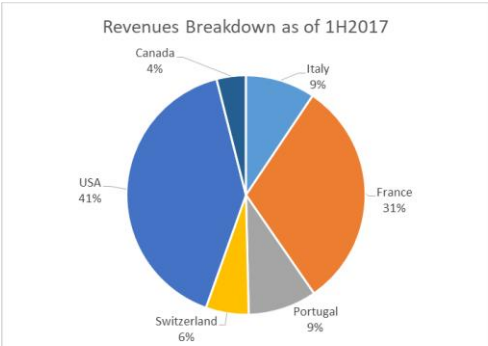
Commentary on the primary consolidated economic results as of 30 June 2018

Consolidated revenues as of 30 June 2018 reached € 18.3 million, an increase of 38.4% compared to € 13.2 million in 2017 due to the cumulative effect of the following factors:

- acquisition of the PackandFly group;
- Expansion of the service at the airport of Rome Fiumicino;
- Increase in sales of services with high added value (Premium and Platinum packages).

An analysis of revenues by geographical area confirms, in the first half of 2018, growing international diversification, with the United States as the group's primary market with circa 29% of revenues (down compared to 41% in June 2017 and in terms of relative weight due to the growth of other geographical areas), France as to the second market with circa 27% of revenues, Italy with circa 15%, followed by Russia with 9%. Portugal circa 7%, Switzerland with circa 5%, Canada and Estonia both with circa 4% and, finally, Poland with 1%.





EBITDA amounted to circa **€ 3.0 million**, up by € 1.1 million (+ 57.2%) compared to the same figure for 2017. This increase was mainly **driven** by the effect of the **acquisition of the Group Pack & Fly** as well as by the increase in sales of high value-added services (Premium and Platinum packages).

EBIT is positive for circa **€ 2.6 million**, up by € 0.9 million euro (+ 54.4%). This result was determined not only by the elements affecting EBITDA, as specified above, but also by amortization/depreciation and provisions totaling € 0.4 million.

Net profit was positive for circa **€ 1.9 million**, up by € 0.8 million euros (+ 77.6%), although weighed down by taxes for € 0.6 million and interest expense totaling circa € 0.1 million.

Net financial debt (NFP) was equal to € 3.4 million, up by € 5.3 million compared to 31 December 2017; this was mainly due to the bank loan of € 4.5 million granted to support the acquisition of the PackandFly Group.

Primary events in the first half of 2018

In January 2018, Safe Bag was awarded the tender called by Società Aeroporto di **Genova** S.p.A. relative to the sub-licensing - for an additional three years - of the areas allocated to the supply of its integrated solutions offer at the "Cristoforo Colombo" airport of Genoa. The Genoa airport reported circa 1.3 million passengers in 2017.

In February 2018, Safe Bag undersigned an open-ended contract for the supply of its integrated service offering for travelers at the Krakow - Balice - John Paul II - International Airport in Poland. Krakow airport is the second largest in Poland with about 5.8 million passengers in 2017. The start of operations took place at the end of March 2018.

In May 2018, Safe Bag as awarded the tender at the "Guglielmo Marconi" airport of **Bologna** and renewed – for an additional four years, as of 1 July 2018 – the contract for the supply of integrated services of baggage protection and tracking as well as the sale of travel goods.

In June 2018, Safe Bag successfully completed the purchase of 51% of the Pack&Fly Group (www.packandfly.eu), in particular:

- **51% of Wrapping Service LLC**, which will manage all activities in Russia, thereby allowing Safe Bag to fully benefit from the margins produced at all Russian airports where the Pack&Fly Group is operational
- **51% of the company Pack&Fly Group OU**, an Estonian company that includes all the other activities of the Group in the rest of the world

The primary events which occurred after 30 June 2018 are as follows:

- In July 2018, Safe Bag undersigned a seven-year contract with **RIOgaleão** - the international airport of **Rio de Janeiro**, for the supply of its integrated services offering for travelers as well as the sale of travel goods. This contract - stipulated after a trial period during which the airport and passengers were able to validate the concept and the services of Safe Bag -

was effective as of the beginning of July with three sales points along with the option to increase its presence to up to five points of sale following an increase in airport passengers that is forecasted at the airport over the next 7 years. **RIOgaleão** is one of the most important airports in Brazil, with circa 16 million passengers in 2017

- Again in July 2018, the subsidiary Pack&Fly Group OU undersigned a 5-year contract for the supply of its integrated service offering for travelers at **Cebu International Airport - Mactan, Philippines**. Cebu is the second largest airport in the Philippines with circa 10 million passengers in 2017, an increase of about 9% in 2018 which is expected to increase further in the second half of 2018 due to the construction of the new terminal that was inaugurated on 1 July 2018
- Again in July 2018, the subsidiary Wrapping Service LLC undersigned a 3-year contract for the supply of its integrated services offer for travelers at **Vladivostok** International Airport, Russia, with start-up of operations scheduled for 1 August 2018. Vladivostok is the largest airport of the Russian Far East with about two million passengers in 2017, growing in 2018 mainly in the Chinese, Korean and Japanese lines.
- Again in July 2018, Safe Bag stipulated - with the reference shareholders (Kostas Darivakis, Sotiris Anyfantis and Athanassios Karageorgopoulas) - a binding agreement for the purchase of 60% of the **Care4Bag company** (http://www.care4bag.gr), the leading Greek operator in the sector of baggage protection and storage. The Company, which is operational in the two main Greek airports of Athens and Thessaloniki, reported 2017 revenues of approximately € 1.2 million as well as statutory EBITDA of approximately € 0.21 million and a net financial position close to zero. The agreement is subject to the successful completion of the due diligence by the end of September. In the next five business days, Safe Bag will communicate the outcome of the latter in writing to Care4Bag and, if the outcome is positive, the undersigning of the investment agreement and of the shareholders' agreement (Closing) will take place by the upcoming 12 October.
- On 30 July 2018, Borsa Italiana S.p.A. published a notice concerning the admission to trading of the shares and warrants of the subsidiary company **SosTravel.com S.p.A.** in AIM Italia - Alternative Capital Market, organized and managed by Borsa Italiana S.p.A; start date for trading is scheduled for 1 August. The price of the shares offered for underwriting was set at € 5.6, corresponding to a pre-money Equity Value of € 28 million and an initial market capitalization of € 33.2 million.

The total revenues deriving from the Private Placement, gross of commissions and expenses incurred as part of the Private Placement, amounted to € 5.2 million. Following the Private Placement, the market holds 15.74% of the subsidiary's share capital. At the end of the potential conversion of all the SosTravel 2018 - 2021 Warrants, the total placement could reach a range of Euro 14.1 - 15.9 million (depending on the strike price correlated to the conversions), with the market at 32.14% (not including the assignment of bonus shares to beneficiaries). As a result, and after the IPO, Safe Bag holds 84.26% of the SosTravel shares. Safe Bag has carried out a financial transaction that: (i) extracts latent value from the sostravel.com shareholding, recorded in the books for approximately € 1.5 million and which will be revalued at market values in the first accounting period after the IPO date; (ii) allowed for the collection of new finance in the capital markets in order to support the new project, with € 5.2 million immediately and € 5.8 million following the conversion of the warrants.

"By means of this half-year report, we report the results of the strategy of consolidation and growth around our industrial platform through the acquisition of virtuous operators" – notes **Alessandro Notari**, **the CEO of Safe Bag**.

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Safe Bag, founded in 1997 by Rudolph Gentile and guided by the CEO Alessandro Notari, is the leader in the luggage protection and tracing service for airport passengers, through an integrated portfolio of solutions for passenger safety and comfort: luggage wrapping; traceability, reimbursement in the event of loss or damage to luggage, travel products and accessories. It has been listed on the AIM segment of Borsa Italian since September 2013.

Safe Bag, with headquarters in Gallarate (VA), has around 600 collaborators at global level, with around 5 million customers a year, and is present in the airports of Italy, France, Portugal, Switzerland, USA, Canada, Brazil, Poland, Russia, Lithuania, Latvia, Estonia, Kyrgyzstan, Thailand and the Philippines with 150 points of sale.
The Group closed 2017 with a turnover of around 30.5 million euro. www.safe-bag.com/it/

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Accounting statements of the consolidated financial statements of 30 June 2018

Consolidated income statement

Figures in Euro	June, 30 2018	%	June, 30 2017	%	Change 18-17	Change %
Revenues	16.957.481	93%	13.036.300	99%	3.921.181	30%
Other revenues	1.335.678	7%	186.036	1%	1.149.642	618%
Total revenues	**18.293.159**	**100,0%**	**13.222.336**	**100,0%**	**5.070.823**	**38%**
Cost of sales	1.299.930	7%	719.839	5%	580.091	81%
Costs for services	8.428.520	46%	6.152.193	47%	2.276.327	37%
Personnel costs	5.324.409	29%	4.258.007	32%	1.066.402	25%
Other costs	217.851	1%	169.835	1%	48.016	28%
EBITDA	**3.022.449**	**16,5%**	**1.922.462**	**14,5%**	**1.099.987**	**57%**
Amortisation and Depreciation	(385.582)	-2%	(329.328)	-2%	(56.254)	17%
Svalutazioni	0	0%	151.799	1%	(151.799)	-100%
Allocations	(50.518)	0%	(70.358)	-1%	19.840	-28%
EBIT	**2.586.349**	**359,3%**	**1.674.575**	**12,7%**	**911.774**	**54%**
Financial income and expenses (net	(83.046)	0%	(282.216)	-2%	199.170	-71%
EBT	**2.503.303**	**13,7%**	**1.392.359**	**10,5%**	**1.110.944**	**80%**
Taxes	(600.727)	(3%)	(321.017)	(2%)	(279.710)	87%
Net profit	**1.902.576**	**10,4%**	**1.071.342**	**8,1%**	**831.234**	**78%**
Result attributable to the Group	**1.030.014**	**5,6%**	**757.320**	**5,7%**	**272.694**	**36%**

Consolidated balance sheet

Figures in Euro	June, 30 2018	June, 30 2017
Intangible fixed assets	22.765.685	13.924.197
Tangible Fixed Assets	4.221.054	4.155.380
	0	0
(A) Net fixed assets	**26.986.739**	**18.079.577**
Inventories	837.494	773.652
Trade receivables	798.189	389.280
Other assets	4.165.304	2.956.236
Trade payables	(4.377.233)	(4.097.346)
Other liabilities	(4.052.288)	(2.949.919)
(B) Operating working capital	**(2.628.534)**	**(2.928.097)**
(C) Total Funds	**(510.698)**	**(607.568)**
(D) = (A) + (B) + (C) Net invested capital	**23.847.507**	**14.543.912**
Cash and cash equivalents	2.773.925	2.634.315
Current financial receivables	1.093.037	1.174.121
Financial Liabilities	(7.262.653)	(1.941.371)
(E) Net financial payables / receivables	**(3.395.690)**	**1.867.065**
(F) Shareholders' equity	**20.451.817**	**16.410.977**
(G) = (F) - (E) Sources	**23.847.507**	**14.543.912**